## **RESOLUTIONS** Annual General Meeting of Shareholders 2013

Article 1. Approving contents of the reports and statements with details as follows:

No	Target	Unit	Plan in 2012	Performance in 2012	Completion rate (%)
A	В	С	2	3	4=3/2
1	Production output				
-	Phu My Fertilizer	Thousand ton	800	856	107%
-	Packaging	Million package	38	39.8	105%
2	Fertilizer imported output	Thousand ton	100	10	10%
3	Trading output				
-	Phu My Fertilizer	Thousand ton	850	908	107%
-	Ca Mau Fertilizer	Thousand ton	560	385	69%
-	Packaging	Million package	38	39.2	103%
-	Imex of fertilizers, chemicals and other business	Thousand ton	200	189	95%
4	(Consolidated) Financial indicators of PVFCCo				
	Total revenue	Billion dongs	13,921	13,906	99.9%
	Profit before tax	Billion dongs	2,000	3,542	177%
	After-tax profit	Billion dongs	1,787	3,016	169%
	State budget submission	Billion dongs	235	694	295%
5	Financial indicators of PVN				
	Equity capital	Billion dongs		8,959	
	In which: chartered capital	Billion dongs	3,800	3,800	
	Total revenue	Billion dongs	12,920	12,330	95.4%
	Profit before tax	Billion dongs	1,886	3,414	181%
	After-tax profit	Billion dongs	1,704	2,984	175%
	Ratio of after-tax profit/chartered capital	%	45%	78.5%	

1.1. Approving business activities in 2012 with the main targets:

No	Target	Unit	Plan in 2012	Performance in 2012	Completion rate (%)
	State budget submission	Billion dongs	182	448	246%
6	Investment				
a.	Total investment	Billion dongs	3,636	539	15%
	Basic construction	Billion dongs	706	212	30%
	Purchasing	Billion dongs	262	224	86%
	Equity investment	Billion dongs	2,668	103	3,9%
b.	Investment capital	Billion dongs	3,636	539	15%
	Equity capital	Billion dongs	3,340	539	
	Loans and others	Billion dongs	296		

1.2. Approving main targets of the business plan in 2013:

## Production plan

- Phu My Urea	: 770,000 tons.
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- Packaging	: 41 million packages

## **Business plan**

- Phu My Urea : 800,000 tons
- Fertilizer proprietary trading: 385,500 tons
- Chemicals : 4,200 tons
- Packaging : 41 million packaging

## Financial plan

- Chartered capital : 3,800 billion dongs
- Total revenue : 10,710 billion dongs
- Profit before tax : 2,120 billion dongs
- After-tax profit : 1,915 billion dongs
- State budget submission : 330 billion dongs
- Total capital for construction investment and equipment purchase: 353.97 billion dongs
- 1.3. Approving report of business operation in 2012 and operation plan in 2013 of the BOD.
- 1.4. Approving Financial statement in 2012 audited by Deloitte Vietnam Co.,Ltd and profit distribution plan of 2012:

No.	Targets	Calculation	2012 Profit distribution (VND)
1	Accumulated profit from 2011		101,522,059,176
2	After-tax profit in 2012 according to audited financial statement		2,984,475,769,255
	Profit and funds from subsidiaries		84,165,286,006
3	After-tax profit in 2012 for distribution		2,900,310,483,249
4	Deduction from after-tax profit in 2012 for fund establishment	(4=4.1+4.2)	377,040,362,822
4.1	Financial reserve fund	(4.1=3*5%)	145,015,524,162
4.2	Welfare fund, rewarding for executives board of PVFCCo	(4.2=3*8%)	232,024,838,660
5	Profit remained in 2012 after allocation	(5=3-4)	2,523,270,120,427
6	Total retained earnings in 2012	(6=1+5)	2,644,651,982,842
7	Dividend payment		1,703,754,320,000
	Dividend per share (VND/share)		4,500
8	Profit transfer to 2013	(8=6-7)	940,897,662,842

PVFCCo will make dividend payments of 2012 in Quarter 2/2013 according to the abovementioned solution (subtracting from dividends of 2012 that temporarily be paid in advance to the shareholders with 25%/par value equivalent to 2,500 dongs/share in 2012).

- 1.5. Approving profit distribution plan of 2013:
  - Payment of cash dividends with expected rates of: 25%/value shares.
  - Deduction percentage from after-tax profit for fund establishment: Rewarding Welfare fund, 8% of after-tax profit.
- 1.6. Approving reports on income, wages and other benefits of the BOD, Board of Supervisors in 2012 and estimates for 2013:
  - Report on implementation in 2012: 6,738,143,000 dongs
  - Estimates in 2013: **7,607,232,600** dongs.
- 1.7. Approving the report on activities of the Board of Supervisors in 2012.
- 1.8. Selecting auditor for financial statements in 2013:

General Meeting of Shareholders has authorized the BOD and Board of Supervisors of PVFCCo to select one of three (03) below auditing firms to audit the financial statement in 2013:

- Deloitte Vietnam Co.,Ltd;
- Ernst & Young Vietnam Co.Ltd.,;
- PricewaterhouseCoopers (Vietnam) Ltd.,
- 1.9. Approving the amendments and supplements to Charter of PVFCCo.
- 1.10. Approving the member list of BOD and Board of Supervisors in tenure of 2013-2018 officially selected by the General Meeting of Shareholders as follows:
  - Board of Directors:
    - Mr. Bui Minh Tien
    - Ms. Nguyen Thi Hien
    - Mr. Cao Hoai Duong
    - Mr. Nguyen Hong Vinh
    - Mr. Dinh Quang Hoan
  - Board of Supervisors:
    - Ms. Tran Thi Phuong Thao
    - Mr. Le Vinh Van
    - Mr. Nguyen Van Hoa
- 1.11. Details of the report: according to materials of the General Meeting of Shareholders.
- Article 2. This Resolution has become valid since April 25, 2013.
- Article 3. Board of Director, Board of Management, Board of Supervisors, heads of Departments/Offices directly under PVFCCo – shareholding company are responsible to implement this Resolution.